

CAPABILITY STATEMENT



Meeting All of Your Supply Needs

NAICS CODES

423610 – Electrical Apparatus & Equipment, Wiring Supplies and Related Equipment

423710 – Hardware

423690 – Other Electronic parts and Equipment

423840 – Industrial Supplies

424690 – Other Chemical and Allied Products

424990 – Other Miscellaneous Nondurable Goods

423830 – Industrial Machinery and Equipment

CERTIFICATIONS

MBE – Corporate Plus, National Minority Supplier Development Council, Corporate Plus

MDOT – Maryland Department of Transportation

CBE – Department of Small and Local Business Development

WBE/WOSB – Women's Business Enterprise National Council

HUB – North Carolina

MBE & WBE – California, Delaware, Illinois, New Jersey, New York, New York City, Pennsylvania, Philadelphia, Tennessee and Wisconsin

OUR FIRM

Ideal Electrical Supply Corporation is a privately-owned corporation established in 1991 as a full-service wholesale electrical distributor for complete lines of electrical, lighting, industrial, data and telecommunications networking products, wire and cable, tools and safety equipment. Ideal Electric is 100% owned and operated by its founders, Cora Williams, President and Ken Rogers, EVP (Rtd.) Member, Board of Directors.

Ideal Electric has over 25 years of direct experience in MRO type contract support. We have established long-term relationships and contracts with major utilities whose MRO support requirements are critical to the ongoing operation of services on which clients depend. These companies include utilities such as Exelon Corporation (Atlantic City Electric, Baltimore Gas & Electric (BGE), Commonwealth Edison (ComEd), Constellation, Delmarva Power, Philadelphia Electric Company (PECO) and Potomac Electric Power Company (PEPCO)), First Energy, Public Service Enterprise Group (PSEG), Washington Gas, Southern Company (Alabama Power, Atlanta Gas Light, Chattanooga Gas Light, Mississippi Power, Nicor Gas, Sothern Company Gas and Virginia Natural Gas) and Southern Maryland Electric Cooperative (SMECO). We understand mission critical requirements. Ideal is constantly working within the distribution industry to gain access to information, training, and resources necessary to maintain the highest standard of customer satisfaction with the delivery of supplier services.

Ideal Electric has three branches with two satellite locations in Washington DC, Chicago and Philadelphia. We have a 25,000 sq. ft distribution center at the headquarters location in Washington DC. Our success has come by finding and servicing niche customers who need special attention and handling. In addition to being a one-stop shop for most of our customers, we have also become our customers' problem solver for many supply chain issues. We are an active member in several professional organizations such as the National Association of Electrical Distributors (NAED), the American Association of Blacks in Energy (AABE) and the Utility Supply Management Alliance (USMA).

SERVICES WE PROVIDE

- Authorized Direct Distributor for Low & Medium Voltage Switchgear for Siemens, GE and ABB
- Supplier of Project and MRO materials
- Logistics and Storage of Materials
- Lighting Products – Indoor; outdoor; energy fixtures & poles; specialty lamps

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